

ACTION

WATERFORD SCHOOL DISTRICT  
Board of Education  
501 N. Cass Lake Road  
Waterford, Michigan 48328

ITEM NO.:	New Business (b) 2 Superintendent's Recommendation 42-23-24
TOPIC:	Phone Headsets

It is recommended that the Board of Education award the Phone Headsets (T4) to NewEra Technology with the Zultys phone headsets with wall mount brackets for a total of \$231,824.35

It is further recommended that the Board approve the Alternate for a paging system within the Transportation department to NewEra Technology for a total of \$4,886.73.

The total amount of the bid and alternate is \$236,711.08

Contractor	Phone Headset	Total
NewEra Technology	Zultys	\$231,824.35
	Yealink	\$309,840.75
	Polycom	\$368,892.31
Alternate		
NewEra Technology	Paging System for Transportation	\$4886.73

Funding: 2020 Bond

Resource Person: Sandra Elka, Assistant Superintendent, Business and Operations  
Amy Dagenhardt, Director of Budget & Finance  
Elizabeth Kutchey, Director of Instructional Technology, Data and Assessment

Date of Board of Education Meeting: December 7, 2023

# BP T4 Phone Headsets



## 11/20/23 Bid Tabulation

Bid Category	Contractor	Base Bid	Base Bid including 500 wall mount brackets	Alternate: Paging System for Transportation Building	Comments
Phone Headsets	Wisecom Technologies Inc.	\$181,756.00	N/A	\$0.00	This bid was not complete since it was for phone headsets only; configuration, configuration for new Stepanski ECC, and Transportation speakers were not included. Iran Sanctions and Familial Disclosure provided.
	New Era Technology	\$234,711.08	\$236,711.08	\$4,886.73	Iran Sanctions and Familial Disclosure provided.

